

NATIONAL BROKERS LIMITED

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Tea Auctioneers since 1948

TEA MARKET REPORT – Sale 21 held on Monday 18th September, 2023

CTC LEAF: 72,117 packages of tea on offer again met with a good but selective demand.

BROKENS: A small weight well made Brokens met with a good demand and generally sold well but often at slightly easier rates. Good varieties met with a fair demand but mostly sold at easier rates in line with quality. There were several withdrawals in this category. Other varieties met with much less demand and prices eased further with heavy withdrawals particularly the plain types. BLF teas met with some interest with more withdrawals.

FANNINGS: Select few popular types sold at slightly easier rates but all others met with a discriminating market and where sold recorded a fair drop in price. Plain types met with much less demand at easier rates and again with heavy withdrawals. BLF teas met with some interest with more withdrawals

CTC DUST: 13,472 packages of tea on offer met with slightly improved demand. Good liquoring Dusts

were well sought after and prices advanced by Tk.3/- to Tk.5/-. Medium Dusts also met with good demand and were fully firm to slightly dearer closely following quality. Plain BLF Dusts met with less interest and there were heavy withdrawals. Blenders lent good support with fair interest from the Loose tea buyers.

COMMENTS: A heavier weight of tea was on offer which met with a selective demand with mostly lower rates. Best and good varieties witnessed fair demand at slightly easier rates whilst all others mostly met with a very discriminating market and only a few lines were sold. There were very heavy withdrawals in this category. Blenders were fairly active with some interest from the Loose tea buyers. Dusts met with an improved demand.

Our catalogue: (Sale 21) Avg: Tk 202.57 , Sold 51.77 % , (Sale 20) Avg: Tk 202.24 , Sold 59.41 %

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Best	200-215 nom	205-215 nom	Best	200-212 nom	205-212 nom	PD	153-229	155-231
Good	190-200	195-200	Good	190-200	194-200	RD	105-355	148-335
Medium	160-180	170-180	Medium	160-180	170-180	D	127-345	158-331
Plain	140-155	150-160	Plain	140-155	150-160	CD	168-443	188-410
BLF	100-130	105-130	BLF	100-130	105-130	BLF	105-168	105-160

Exchange Rates 18th September, 2023 Sterling Pound: 135.3782 Dollar: Tk. 109.5000

Top Prices – This Week

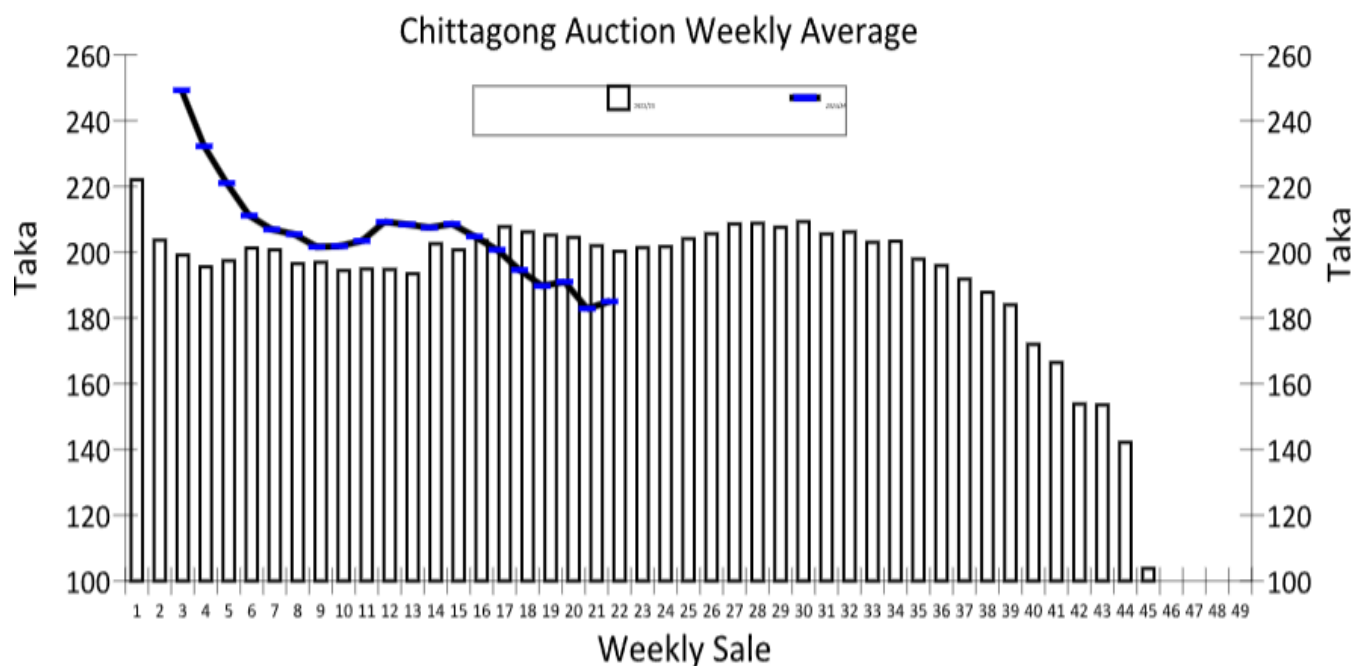
Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Madhupur	GBOP	20	328/-	Meghna/Ali
Fannings	* Lungla	PF	20	227/-	Ali/AKT
Clonal Brokens	Amtali	GBOP(BT1)	20	390/-	MAT/GT
Clonal Fannings	Kedarpur	PF(BT1)	20	352/-	AKT
RD/PD (incl.Clone)	Kedarpur	RD(BT1)	10	370/-	Danish
D (incl.Clone)	* Madhupur	D(BT1)	10	345/-	Shawon
CD (incl.Clone)	* Madhupur	CD(BT1)	10	443/-	Shawon

* Above price(s) realised in our catalogue

Offerings

Type	This Sale (Sale 21)				Next Sale (Sale 22)			
	Season 2023-24		Season 2022-23		Season 2023-24		Season 2022-23	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	72,117	3,598,638	50,275	2,508,723	76,297	3,807,220	49,857	2,487,864
Dust	13,472	672,252	10,514	524,649	14,388	717,961	10,937	545,756
Total	85,589	4,270,891	60,789	3,033,371	90,685	4,525,181	60,794	3,033,621

Chittagong Auction Average - Sale 20
(Season 2023/24): 184.94 & (Season 2022/23): 200.06



Category	For the Sale				Up-to-Date Sale								(+/-) Season 2022/23	
	Season 2022/23		Season 2023/24		Season 2022/23				Season 2023/24				Qty. (Kg)	Taka
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka		
CTC LEAF	1,490,808.8	200.62	1,950,647	182.11	28,325,400.7	77.45%	194.09	27,544,038.2	77.76%	198.25	-781,362.5	4.16		
CTC DUST	300,888.8	223.66	382,544.5	199.71	7,858,821.0	22.46%	221.77	7,704,556.2	21.75%	215.86	-154,264.8	-5.91		
Sub-Total	1,791,697.6	204.49	2,333,191.5	185.00	36,184,221.7	99.91%	200.11	35,248,594.4	99.51%	202.10	-935,627.3	1.99		
Orthodox	0.0	0.00	0.0	0.00	0.0	0.00%	0.00	0.0	0.00%	0.00	0.0	0.00		
Total	1,791,697.6	204.49	2,333,191.5	185.00	36,184,221.7	99.91%	200.11	35,248,594.4	99.51%	202.10	-935,627.3	1.99		
Green Tea	0.0	0.00	0.0	0.00	2,349.0	0.01%	405.39	472.0	0.00%	913.16	-1,877.0	507.77		
Oolong Tea	0.0	0.00	0.0	0.00	0.0	0.00%	0.00	7.0	0.00%	1,250.00	7.0	1,250.00		
Yellow Tea	0.0	0.00	0.0	0.00	0.0	0.00%	0.00	20.5	0.00%	1,250.00	20.5	1,250.00		
Total	1,791,697.6	204.49	2,333,191.5	185.00	36,186,570.7	99.92%	200.12	35,249,093.9	99.51%	202.11	-937,476.8	1.99		
Other (s)	0.0	0.00	1,491.0	91.67	26,521.5	0.08%	120.25	171,942.0	0.49%	125.15	145,420.5	4.90		
G.Total	1,791,697.6	204.49	2,334,682.5	184.94	36,213,092.2	100%	200.06	35,421,035.9	100%	201.74	-792,056.3	1.68		

Buyer Purchase Analysis

Buyer	For the Sale				Up-to-Date Sale								(+/-) Season 2022/23	
	Season 2022/23		Season 2023/24		Season 2022/23				Season 2023/24				Qty. (Kg)	Taka
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka		
Export	0.0	0.00	0.0	0.00	7,489.5	0.02%	198.85	10,484.5	0.03%	225.26	2,995.0	26.41		
Internal	1,791,697.6	204.49	2,334,682.5	184.94	36,205,602.7	99.98%	200.06	35,410,551.4	99.97%	201.73	-795,051.3	1.67		
Grand Total	1,791,697.6	204.49	2,334,682.5	184.94	36,213,092.2	100%	200.06	35,421,035.9	100%	201.74	-792,056.3	1.68		

Crop of Major Tea Producing & Exporting Countries

Country	Month	For the Month				Up-to-Date			
		2021	2022	2023	(+/-) 2022	2021	2022	2023	(+/-) 2022
		Bangladesh *	July	12.34	11.27	13.65	2.39	37.76	38.33
Sri Lanka	June	31.1	20.1	22.9	2.8	135.9	133.2	134.4	1.2
North India	June	145.7	119.3	109.7	-9.6	325.3	347.1	344.0	-3.1
South India	June	25.4	23.9	28.2	4.3	122.8	119.6	113.7	-5.9
All India	June	171.1	143.2	137.9	-5.3	448.1	466.7	457.7	-9.0
Kenya	May	45.3	57.9	57.9	0.0	230.6	227.9	225.5	-2.3

OTHER MARKETS**KOLKATA SALE 37- 12TH /13TH & 14TH SEPTEMBER, 2023**

CTC: There was good demand. Select best Assams sold around last levels. All other Assam categories were irregularly easier. Good and Medium Dooars were irregularly easier. Plainer Dooars met with improved demand and sold at barely steady rates. Local buyers operated on clean, well-made varieties. Exporters showed some interest on larger Brokens.

Tea Category USC/KG	Price Range
BEST ASSAMS	409-457
GOOD ASSAMS	301-361
MED ASSAMS	168-265
GOOD DOOARS	253-301
BETTER MED DOOARS	192-241
MEDIUM DOOARS	156-180
PLAIN DOOARS	120-144

COONOOR SALE 37 – 15TH SEPTEMBER, 2023

DEMAND: - Good demand on all sorts of teas on offer with prices slightly moving upwards especially on the medium & Plainer category larger Broken. **MARKET:** - The total CTC leaf teas sold this week was **1450811.17Kgs (89.84%)** of the total offering of **1614971.84Kgs**. blenders absorbed **45.42%** of the total CTC leaf sold. Regional packeteers were fairly active this week. Exporter's operated actively on the larger broken and some select medium broken. Up country buyers and local traders were selective.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	144-199	123-138	113-122	106-112	96-105
Medium Brokens	143-288	120-142	114-119	102-114	95-101
Smaller Brokens	138-224	122-137	114-120	102-113	93-101
Fannings	144-227	128-141	114-126	101-114	93-100

SILIGURI SALE 37- 13TH SEPTEMBER, 2023

LEAF: Good demand for quality & fair for remainder. Clean, well-made teas across all segments were around last with the remainder irregular & easier. DUST: Sluggish demand at irregular & easier levels. Buying Pattern: Internal & Blenders were active.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
Good / Best	259-391	259-379	223-283
Medium/ Better Medium	162-253	162-253	156-217
Common / BLF	114-156	120-156	120-150

MOMBASA SALE 37- 11TH /12TH & 13TH SEPTEMBER, 2023

There was fair general demand for the 180,220 packages (12,046,615.00 kilos) available with 33.63% remaining unsold.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 – USC
Best	255 – 602	310 – 388	300 – 384	290 – 341
Good	255 – 358	315 – 348	300 – 330	294 – 320
Good Medium	255 – 348	272 – 346	280 – 332	274 – 325
Medium (KTDA)	250 – 252	244 – 278	258 – 287	245 – 313
Medium (Plantations)	160 – 220	170 – 234	180 – 278	203 – 269
Lower Medium	100 – 170	089 – 202	090 – 203	100 – 202
Plainer	072 – 128	064 – 144	070 – 148	071 – 150